

Imaging Center/ Radiologist ROI Evaluation Application

Name:

Company:

Address:

Tel:

email:

Date:

WORKFLOW AND CAPACITY CONFIGURATION						
	POD 1	POD 2	POD 3	POD 4	POD 5	Line #
For each Work Pod/ Workstation, what is the average number of radiologists?						4
What % of these radiologists, per Work Pod are using the enterprise workflow solution?						5
What is the number for the reading volume benchmark number per radiologist (on an annual basis)?						C8
Enter the annual reading volume for each Work Pod						7
What % of the Work Pod volume is being fed to the enterprise workflow solution?						
COMPENSATION & REVENUE ADJUSTMENTS						
What is the per radiologist average compensation benchmark?						17
What is the average revenue per study being used?						21
PRODUCTIVITY GAINS						
Enter a % for the general productivity gain per Work Pod for the radiologists using enterprise workflow						24
What is the additional productivity gain per Work Pod (in %) based on the centralized reading environment?						26

What is the additional productivity gain per Work Pod (in %) based on greater throughput due to subspecialty focus?						27
What is the additional productivity gain per Work Pod (in %) based on the use of voice recognition?						28
REVENUE GROWTH OPPORTUNITY ADJUSTMENTS						
Enter incremental volume for work Pods. (Config A)						33
What is the average revenue per study used?						C34
Enter incremental volume for work pods. (Config B)						37
What is the average revenue per study used?						C38
Additional Operating Cost Reductions Adjustments						
What is your estimate for your transcription cost reduction per work pod?						41
Enter the cost per FTE including benefits						C43
What is the number of staff impacted per work pod?						44
Enter a % of reduction in clerical services per work pod.						45
Enter an estimate for net reduction in Nighthawk spending per work pod.						47